



UNION BANK OF CALIFORNIA
Supplier Diversity Spend Comparison to Total Bank Spend

1/08 to 12/08

Total Payments from A/P System	\$715,404,695
Exclusions	\$29,553,618
Total Payments Less Exclusions	\$685,851,077

Minority, Women and Service Disabled Veteran Business Enterprise Purchases	Prime \$	% of Prime	Sub \$	% of Sub	Total \$	% Total
MBE Purchases	\$40,552,414	5.91%	\$23,555,031	3.43%	\$64,107,445	9.35%
WBE Purchases	\$20,946,649	3.05%	\$10,625,039	1.55%	\$31,571,688	4.60%
SDVBE	\$3,529	0.00%	\$608,856	0.09%	\$612,385	0.09%
Supplier Diversity Grand Total	\$61,502,592	8.97%	\$34,788,926	5.07%	\$96,291,518	14.04%

Excluded SIC Codes

BANK AND OTHER FINANCIAL INSTITUTIONS
COMBINATION UTILITIES
GOVERNMENT AGENCIES AND TAXES
PRIVATE HOUSEHOLDS
U.S. POSTAL SERVICES
UTILITIES - ELECTRIC AND OTHER SERVICES COMBINED
UTILITIES - ELECTRIC SERVICES
UTILITIES - WATER SUPPLY